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### Wells Fargo CRA Public Commitments

Wells Fargo & Company

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**Wells Fargo**  
**Public Commitments (1990-2010)**

Entity	Year	Amount	Major Components	Geographic Scope	Community-Based Organization	Fulfilled
Wells Fargo	1990	\$1 billion	Community Development Consumer	CA	N/A	Y
First Union	1991	\$10 million		Charlotte, NC	Charlotte Organizing Project	Y
Corestates	1993	\$24 million		NJ	New Jersey Citizens Action	Y
First Fidelity	1993	\$59 million		NJ	New Jersey Citizens Action	Y
First Union	1993	\$200 million in 1993 increased to \$3 billion in 1997	Consumer Small Business Mortgage Community Development	DC	DC Reinvestment Alliance DC Council	Y
Meridian	1993	\$14 million		NJ	New Jersey Citizens Action	Y
Wells Fargo	1993	\$5 billion	Community Development Small Business Consumer Mortgage	CA	N/A	Y
First Fidelity	1994	\$15 million		New York City, NY	Inner City Press Community on the Move	Y
First Fidelity	1995	\$40 million		Baltimore, MD	Maryland Alliance for Responsible Investment	Y
First Union	1995	\$319 million		NJ	New Jersey Citizens Action	Y
First Union	1996	\$500 million		Raleigh, NC	Community Reinvestment Association of NC	Y
Wells Fargo	1996	\$45 billion	Small Business Community Development Consumer Mortgage Investments Contributions	AZ, CA, CO, ID, MT, NM, NV, OR, TX, UT, WA, WY	Greenlining Institute	Y

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Entity	Year	Amount	Major Components	Geographic Scope	Community-Based Organization	Fulfilled
First Union	1998	\$13 billion	Small Business	DE	PA Low-Income Housing Coalition	Y
			Consumer	NJ	New Jersey Citizens Action	
			Mortgage			
Community Development	PA	Philadelphia Association of CDCs				
Investments						
Contributions						
First Union	1998	\$5.5 billion	Small Business	NJ	New Jersey Citizens Action	Y
			Mortgage			
			Community Development			
			Investments			
			Contributions			
First Union	1998	\$260 million	Mortgage	Philadelphia, PA	Action Alliance for Senior Citizens	Y
First Union	1998	\$235 million	Small Business	Lehigh and Northampton Counties, PA	Lehigh Valley	Y
			Mortgage			
			Community Development			
Investments						
First Union	1998	\$122 million	Mortgage	Philadelphia, PA	Eastern Philadelphia Organizing Project	Y
			Small Business			
First Union	1998	\$45 million	Mortgage	Baltimore, MD	Maryland Center for Community Development	Y
Wells Fargo	1998	\$15 billion	Small Business	CA	Greenlining Institute	Y
			Community Development			
			Mortgage			
			Consumer			
			Investments			
			Contributions			

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Entity	Year	Amount	Major Components	Geographic Scope	Community-Based Organization	Fulfilled
Wells Fargo	1998	\$20 million	Mortgage Small Business Contributions	San Antonio, TX	Neighborhood First Alliance for District II	Y
First Union	1999	\$1 billion		NC	Community Reinvestment Association of NC	Y
Wells Fargo	1999	\$86 million	Small Business Community Development Mortgage Investments	NV	Southern Nevada Reinvestment and Accountable Banking Committee	Y
Wachovia	2001	\$35 billion	Small Business Mortgage Community Development Investments	FL, GA, NC, SC, VA	N/A	Y
Wachovia	2004	\$75 billion	Small Business Mortgage Consumer Community Development Investments Contributions	AL, FL, GA, MS, NC, SC, TN, TX, VA	N/A	Y
Wachovia	2006	\$150 billion	Mortgage Consumer Small Business Community Development Investments Contributions	CA	California Reinvestment Coalition  Greenlining Institute	N (\$37.4 billion Fulfilled)

**Wells Fargo**  
**Public Commitments (1990-2010)**

Entity	Year	Amount	Major Components	Geographic Scope	Community-Based Organization	Fulfilled
Wachovia	2006	\$8 billion	Small Business Mortgage Consumer Community Development Investments Contributions	NJ	New Jersey Citizens Action	N (\$6.8 billion Fulfilled)
Wachovia	2006	\$505 million	Mortgage Small Business	Philadelphia, PA	City of Philadelphia	Y