



Yale SCHOOL OF MANAGEMENT
Program on Financial Stability

EliScholar – A Digital Platform for Scholarly Publishing at Yale

YPFS Resource Library

8-10-2006

Countrywide Mozilo email to Clayton Clark re Pay Option Arms

Angelo Mozilo

<https://elischolar.library.yale.edu/ypfs-documents/4314>

This resource is brought to you for free and open access by the Yale Program on Financial Stability and [EliScholar](#), a digital platform for scholarly publishing provided by Yale University Library. For more information, please contact ypfs@yale.edu.

From: CN=Angelo Mozilo/OU=Managing Directors/OU=CF/O=CCI
Date: 08/10/2006 02:16:18 PM
To: "cclark" <cclark@chapelmortgage.com>
Subject: Re: Po Arms

We have to continuously educate those mortgagors who already have this type of loan and those who are applying for one as to the potential consequences. This product should only be offered to high fico sophisticated borrowers. We cannot control or be accountable for buyer behavior. ----- Original Message ----- **From:** "Clayton Clark" [cclark@chapelmortgage.com] **Sent:** 08/10/2006 11:00 AM **To:** Angelo Mozilo **Subject:** Po Arms I was reading your comments on the performance of the Pay Option Arms and couldn't agree more. As one of your Mortgage Correspondents for many years I discouraged many of my brokers from selling this product. Brokers are selling this product to borrowers that are not financially savvy and do not understand the repercussions of going into a negative amortization situation. I am glad to see that even at the top level of management this is being witnessed. What can we do is the question. Clayton M. Clark VP Chapel Mortgage Corporation 593 Rancocas Road, PO Box 550 Rancocas, NJ 08073-0550 Phone: 800-242-7351 ext. 168 Fax: 609-265-0750 E-Fax 866-257-1021 Cell 609-220-6324

dmx_temp_0.rtf (Read-Only)

Main document changes and comments

Header and footer changes

Text Box changes

Header and footer text box changes

Footnote changes

Endnote changes