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### JP Morgan Higher Education Market Update

JPMorgan Chase & Co.

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## Tax-Exempt Market Commentary

## Short-Term Tax-Exempt Market Report

- SIFMA continued its downward trend since July 24<sup>th</sup>, declining 1 basis point (“bp”) to 0.13%
- Although 1-month LIBOR declined for the 5<sup>th</sup> straight day, the decrease in SIFMA drove the SIFMA/1-month LIBOR ratio down to 54.1%

## Long-Term Tax-Exempt Market Report

- This week, \$8.5 billion of long-term issuance is expected, a contrast to the lighter \$6.1 billion and \$6.3 billion of long-term supply the prior two weeks<sup>1</sup>
  - \$1.9 billion of this week’s long-term expected supply is subject to Alternative Minimum Tax<sup>2</sup>
- Despite the expected heavier issuance and possible continuation of the low trading volumes seen last week, the municipal market may continue to be supported by negative net supply
- Last week was the 35<sup>th</sup> straight week of inflows to municipal bond funds, totaling \$30.6 billion YTD<sup>2</sup>
- 10-year MMD has risen or held steady since July 27<sup>th</sup>, increasing 11 bps over 8 days, in line with an increase of 12 bps in 10-year UST over the same period

## Taxable Market Report

- Taxable markets continue to focus on possible further policy accommodations in Europe
  - 10-year UST yields fell 6 bps last Thursday as the ECB did not deliver the policy changes the market was expecting after strong supportive language from ECB president Mario Draghi the prior week<sup>2</sup>
  - J.P. Morgan Research expects the ECB to undertake stimulus in the longer run<sup>2</sup>
  - The market reflected that sentiment this week as 10-year UST yields rose 20 bps since last Thursday
- Positive US economic data contributed to the rise in 10-year UST yields; yields increased 10 bps on Friday when stronger than expected nonfarm payroll numbers were released<sup>2</sup>
  - The monthly increase in nonfarm payrolls has more than doubled over a 3-month period<sup>2</sup>
- UST yields have trended higher since hitting historical lows in mid July
  - The 10-year UST yield is currently at 1.68%, 27 bps higher than the historical low on July 24<sup>th</sup>

<sup>1</sup>Source: Bloomberg<sup>2</sup>Source: J.P. Morgan Research, *U.S. Fixed Income Markets Weekly*, August 3, 2012, [www.morganmarkets.com](http://www.morganmarkets.com)

## Rates and Ratios (10-Year Historical Data)

Short-Term Market	Current	Previous	Average
SIFMA Index (BMA)	0.13%	0.14%	1.55%
1-Month LIBOR	0.24%	0.24%	2.07%
SIFMA/1M-LIBOR Ratio	54.11%	57.21%	83.85%
Long-Term Market	Current	Previous	Average
AAA MMD (30Y)	2.93%	2.85%	4.40%
UST (30Y)	2.74%	2.61%	4.45%
AA MMD (30Y)	3.16%	3.08%	4.54%
A MMD (30Y)	3.64%	3.58%	4.88%
BBB MMD (30Y)	4.59%	4.52%	5.41%
Bond Buyer 20 (GO)	3.75%	3.66%	4.57%
Bond Buyer (RBI)	4.50%	4.46%	5.11%
BB 30-Day Visible Supply	\$6.74bn	\$9.11bn	--
All Muni Fund Flows <sup>1</sup>	\$1,003 mm	\$965 mm	--
Derivatives Market	Current	Previous	Average
SIFMA Swap (30Y)	2.41%	2.31%	3.83%
30Y MMD – SIFMA Swap	52 bps	54 bps	1 bps
68% LIBOR Swap (30Y)	1.72%	1.64%	3.15%
SIFMA Swap - 68% LIBOR Swap	69 bps	67 bps	1 bps
SIFMA Swap Ratio (30Y)	95.4%	95.9%	83.8%
MCDX (5Y)	160 bps	175 bps	--

Source: J.P. Morgan and Bloomberg. Rates as of 8/8/2012

<sup>1</sup>All Muni reflects the 4-week average of all tax-exempt mutual funds that report on a weekly and monthly basis, excluding tax-exempt money market funds; Lipper FMI, iMoneyNet

## U.S. Treasury Interest Rate Forecast (%)

Security	Current	9/3/2012	9/30/2012	12/31/2012	3/31/2013
	8/8/2012	1m ahead	3Q12	4Q12	1Q13
		Forecast	Forecast	Forecast	Forecast
Effective Fed Funds	0.13	0.15	0.10	0.10	0.10
3 Month LIBOR	0.44	0.45	0.40	0.40	0.38
3 Month T Bill	0.11	0.10	0.10	0.10	0.10
2 Year T note	0.27	0.24	0.31	0.31	0.31
5 Year T note	0.72	0.70	0.80	0.90	0.90
10 Year T note	1.68	1.60	1.75	2.00	2.00
30 Year T bond	2.74	2.65	2.90	3.15	3.15

Source: J.P. Morgan Research, *US Fixed Income Markets Weekly*, August 3, 2012

## Recently Priced Higher Education Transactions

Issuer	Award Date	Size (\$mm)	Rating	MMD/UST Spread	Yield	Final Mty	Bid Type
Oakland University	8/9/12	44.155	A1/NR/NR	0.95%	3.880%	2042	N
Florida Southern College	8/9/12	29.510	NR/BBB+/NR	1.48%	4.410%	2042	N
Cleveland State University	8/8/12	152.835	A1/A+/NR	0.76%	3.620%	2037	N
La Salle University	8/7/12	94.975	NR/BBB/BBB+	1.31%	4.180%	2042	N

Source: TM3 and Bloomberg

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**Introduction to Callable Commercial Paper**

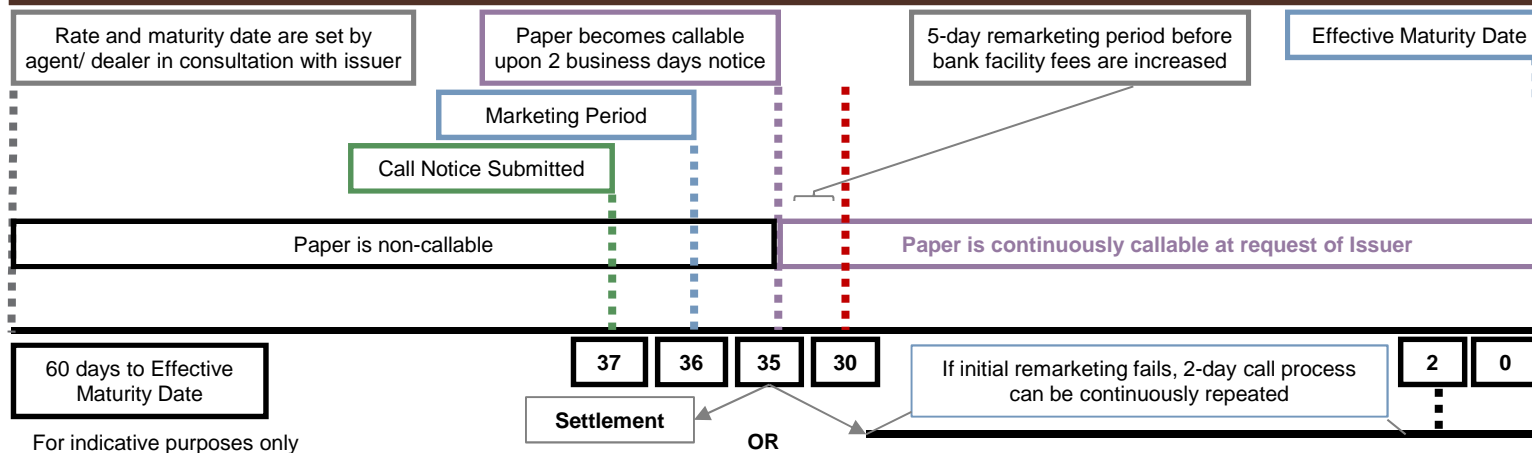
**Background**

- As currently proposed, Basel III banking regulations are expected to increase the amount of high-quality liquid assets that banks are required to hold to support short term commitments
  - The proposal for the Liquidity Coverage Ratio (“LCR”) would require banks to hold, on a dollar-for-dollar basis, high-quality liquid assets to support liquidity obligations that are 30 days or less
- The LCR proposed regulations are expected to go into effect on January 1, 2015
  - These changes may result in an increased cost for liquidity and credit facilities supporting variable rate demand obligations (“VRDO”) and traditional commercial paper (“CP”) issuances
  - Certain banks may be reluctant to extend credit beyond December 2014, which is creating a backlog of renewals at that date

**Callable Commercial Paper**

- J.P. Morgan recently introduced a new mode (“Callable CP”) to the market that may allow issuers to mitigate LCR-related surcharges in their liquidity and credit facilities
  - Under the new mode, Callable CP is issued with effective maturities generally 38 days or greater and are callable by the issuer on or after the 35th day remaining to related effective maturity
  - The changes may also be introduced into traditional CP programs
- This permits issuers flexibility in managing their exposure to LCR-related surcharges in their facilities, assuming Callable CP mode can be remarketed prior to the 30th day before its effective maturity
  - Certain market conditions may prevent J.P. Morgan from remarketing Callable CP to replace called Callable CP

**Sample Callable CP Remarketing Timeline**



**Case Study: North Texas Tollway Authority Callable CP Transaction**

- On August 1st, 2012, J.P. Morgan launched its inaugural issuance of Callable CP mode with \$178,400,000 for the North Texas Tollway Authority (“NTTA”)
  - NTTA converted existing VRDOs to the new structure
  - The Callable CP will be callable by the issuer on and after the 35th calendar day prior to its effective maturity date
- In order to attempt to ensure a successful transaction, J.P. Morgan engaged with major institutional money market funds to solicit feedback on structure and mechanics along with the rating agencies, DTC, issuing and paying agents, trustees and other interested parties
- The deal was more than 6.8x over-subscribed and pricing was bumped from initial indications and final pricing was 24 bps for all maturities
- To enhance the efficiency of future rolls, the bonds were issued in three maturities (62, 76 and 90 days)

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