A Report to the People of the Greater New Haven Area from the Hospital of Saint Raphael, 1975 Annual Report

Hospital of Saint Raphael

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A Report To YOU
from the Hospital of St. Raphael

A supplement to THE NEW HAVEN REGISTER, Sunday, January 18, 1976.
This Report is Dedicated to YOU...

...just like The Hospital of St. Raphael.

No one can predict when you or someone you love will need St. Raphael's. When that time comes, you'll want The Hospital ready with the best. That's what you expect of us, and what we promise to you.

This report will provide additional insight about the purpose, direction and complexity of our commitment to your good health, and information for you to measure our success during this last year.

We hope you will remember St. Raphael's and its staff often in your prayers.

Sincerely,

Sister Louise Anthony
Administrator

People Who Want to Make Even More Possible

Big news for St. Raphael's future was announced to help a new non-profit, charitable corporation called the Hospital of St. Raphael Foundation, Inc., be created.

The hospital and corporation, which are the principal beneficiaries of the growth and continued medical excellence of the nation's hospitals, will have a special focus on St. Raphael's.

As part of the environment, Sister Louise Anthony said, "Private giving and private care have been the principal means to the growth and continued medical excellence of the nation's hospitals. Such support has been crucial to St. Raphael's and it is needed as much--and perhaps more--than ever.

She said, "The major objective of the Hospital of St. Raphael Foundation is to provide greater options for potential donors while further expanding St. Raphael's case of community support. Although cash gifts are accepted by the Foundation, more emphasis will be placed on encouraging the types of charitable giving known as planned or deferred gifts, such as bequests, life insurance trusts and insurance options.

"There are many income and estate tax advantages related to this type of charitable giving. It is the Foundation's intention to point out these advantages in order to increase the potential donors how they can meet their financial obligations while also fulfilling philanthropic objectives.

"Funds raised by the Foundation will be immediately invested in the Hospital of St. Raphael. Our goal is to invest to maintain the current level of services and equipment, special projects, research and medical staff. Funds will be directed to St. Raphael's or the Hospital building and facilities. Funds, when raised, are non-negotiable. Additional information about the Foundation will be included in the report on the back of this report.

THE JOINT COMMISSION ON ACCREDITATION OF HOSPITALS

MAXIMUM ACCREDITATION WAS AWARDED BY THE JOINT COMMISSION ON ACCREDITATION OF HOSPITALS following an intense inspection. The prestigious accreditation indicates that St. Raphael's has chosen to operate according to the Commission's tough standards, and that the Hospital measures up to these standards.

A NEW SIMPLIFIED SYSTEM WAS LAUNCHED IN THE EMERGENCY ROOM. All emergency patients are now screened by a physician immediately after arrival. In cases where the patient and the patient requiring only a few minutes of treatment are cared for even more quickly, the diagnosis and appropriate treatment can be done.

TWO HIGH-SPEED, COMPUTERIZED SURGERY AND EYE INSTRUMENTS TO BECOME AVAILABLE TO ST. RAPHAEL'S SURGERY laboratory to test 300 specimens at once compared with 180 tests an hour previously. Tests are now performed by computer, and physician receives results in the laboratory. St. Raphael's is the first hospital in Connecticut to have the instruments. Originally developed at the MIT, the instruments can cost $40,000 each.

MORE PATIENTS CAN NOW BE TREATED IN ST. RAPHAEL'S ORAL SURGERY AND EYE, NOSE AND THROAT CLINICS after both areas were expanded and completely renovated. Oral Surgery waiting rooms were tripled, and rooms used primarily by the Eye, Nose and Throat Section were doubled.

ST. RAPHAEL'S CONTINUES ITS LEADERSHIP ROLE IN ACCELERATING THAT PATIENTS ARE NOT HOSPITALIZED TOO LONG. ST. RAPHAEL'S WILL BE THE FIRST HOSPITAL IN CONNECTICUT TO ADAPT THE PRO-PERIOD COMBINATION. At the end of each week, patients are questioned about their desire to leave the hospital. The questions are: "Would you have liked to leave the hospital three days later?" "Would you have liked to leave the hospital five days later?"

ST. RAPHAEL'S KIDNEY DIALYSIS UNIT WAS RECENTLY REVIVED AND IS EXPANDED IN late summer. Increased from three to five dialysis stations, over 3,000 chronic, life-supporting treatments can now be performed a year, with less than 4'00/ year before. Twelve dialysis patients are now cared for in the unit, which can treat up to 14 patients three times a week.

The section of Pulmonary Diseases was expanded under the leadership of the hospital's chief administrator, Dr. John A. O'Connor, who has been introduced that the hospital's effectiveness in diagnosing lung diseases. Other innovations include programs for early detection of mesothelioma, instead of the usual program for persons with breathing difficulties. Lung function studies are now being done and visits to the out-patient chest disease clinic will be expanded.

PATIENT CARE STATISTICS

Number of beds: 365
Number of hospitalizations: 5,444
Number of discharges: 5,444
Inpatient days: 144,050
Discharge rate: 50.9
Average daily census: 548
Average length of stay (days): 26.4
Surgical cases: 2,583
Emergency Dept. visits: 14,853
Outpatient Clinic visits: 14,853
Psychiatric Clinic visits: 570
Home Care visits: 10,646
X-ray patients: 51,110
Operator's reports: 305
Anesthesiologists administered: 10,948
Laboratory procedures: 1,378,150
Hematology: 186,640
Blood Bank: 16,480
Clinic Chemistry: 402,582
Bacteriology: 76,178
Radiologic procedures: 76,178
Diagnostic: 116,667
Therapeutic: 116,667
Endoscopy: 12,784
Pharmacy prescription refills: 2,001
Meals served: 1,071,071
Dishwashers served: 73,633
Medical Staff: 223
Active Attending: 50
Consulting: 60
Custodian: 168
House Staff: 260
Residents: 57
Interns: 25
Electrocardiograms: 24,072
Electronystagmograms: 14,858
Physical Therapy visits: 5,444
Speech Therapy visits: 5,444
Occupational Therapy visits: 5,444
Social Service interviews: 17,295
Keeping up with latest technology is vital in the world of computers.

After months of preparation, St. Raphael's increased its data processing capabilities in July by converting to an IBM 370, Model 125 computer system. The new system features the latest programming techniques and much faster processing speeds. Operations that can be performed simultaneously have also been increased.

Advanced computer technology benefits each patient. For example, a procedure called a "spirometry," which measures the air entering and leaving the lungs, and which was previously calculated individually by lab technicians, is now handled by computer in only seconds. In addition, the new computer more quickly and efficiently handles patient accounts, employee payrolls, accounts payable and supply inventories.

Another recent data processing advance at St. Raphael's was a significant improvement in billing procedures following installation of a direct-billing computer terminal between the Hospital and Blue Cross of Connecticut. St. Raphael's was the first hospital in Connecticut with this system designed to save the time and effort of billing by mail.

Keeping up with latest technology is vital in the world of computers.
BUSINESSLIKE, but not a business

Success in business is measured by share-
holder profit. Balanced budgets and lighting
increased costs are also crucial to hospitals,
but a community hospital's success transc-
scends dollars and cents.

Unlike a business that can discontinue a
consistently unprofitable product, a com-
munity hospital's primary responsibility is
to provide its community's medical needs.
Stepping hospital services because they don't
make a budget was a dramatic in-
crease in St. Raphael's non-personnel
related expenses. Originally expected to in-
crease by 13%, these expenses actually
decreased 20% above the previous
year.

Examples include:
• A $80,000 (or 24%) increase in
  fuel oil and electricity;
• A $47,000 (or 18%) increase in the
cost of X-Ray film;
• A $350,000 (or 50%) increase in the
cost of general medical/surgical sup-
plies;
• A $200,000 (22%) increase in operating
  room supplies;
• A $67,000 (45%) increase in in-
tensive supplies;
• A $163,000 (35%) increase in pharmaceu-
tical supplies;
• A $72,000 (20%) increase in laboratory
  supplies.

1975 FINANCIAL REVIEW

OPERATING REVENUES:
From direct care of patients $ 29,839,262
From other related services $ 581,077
Less: Contractual allowances for third party payments and
  provision for uncollectible accounts $340,200,339
New Revenue from services to patients and other services $26,914,378

EXPENSES:
For salaries and wages $16,449,147
For supplies and other costs $10,767,993
Extraordinary item:
Loss on demolition of buildings $27,217,140
Excess of Income over (Expenses) $25,906

NET INCOME (LOSS) $ 82,832

St. Raphael's and most other Connecti-
cut hospitals have been affected only
slightly by the malpractice insurance crisis.
However, this problem now looms on the
horizon as a menacing storm cloud.

As this report was being written, St.
Raphael's received news that its total annual
malpractice insurance premiums are ex-
pected to increase from $115,000 last year
to over $300,000 this year. That 213
percent increase in just one year translates to
nearly $2.50 a day for each patient during the
next budget year.

The new building's opening in mid 1976
will also place additional burdens on Hos-
pital finances. Although St. Raphael's recent
capital fund drive was successful, achieving
that $2.5 million goal was much like a down
payment on a home. The cost of the expansion
and modernization project is over $30 million.

Philanthropic support will be even more
important to St. Raphael's. Every dollar
raised now serves the crucial purpose of re-
ducing the total borrowed, which must other-
wise be paid from patient revenue. Every
dollar contributed now equals $2.35 in re-
duced financing.
"Over and over again, the courts have said that there is nothing sinister in so arranging one's affairs as to keep taxes as low as possible. Everybody does so, rich and poor, and all do right, for nobody owes any public duty to pay more than the law demands..."

JUDGE L. HAND
U. S. Court of Appeals

The mission of the Hospital of St. Raphael Foundation, Inc., is to raise funds and disburse them exclusively to the Hospital of St. Raphael. Prior to the creation of the Foundation, donors were encouraged to pledge their gifts to the Hospital's over $30 million building fund. Although the new hospital is nearing completion, a huge debt remains on the new structure, and your financial support is still greatly needed.

The creation of the Foundation will shed light on numerous special projects and equipment requirements throughout the hospital that necessitate philanthropic support. Among the Foundation's first major accomplishments is an entirely new quarterly publication entitled St. Raphael's. From time to time, the magazine will describe these special projects and equipment needs and also the benefits that will accrue to us all from their existence.

The new publication will also add to the many educational programs already well-established at St. Raphael's and will inform its readers about the services available at their community hospital. In addition, it will illustrate how an individual considering a gift may fulfill this objective in the most economical manner.

Each issue of the magazine will describe one or more tax-wise methods for making a deferred gift. In many cases, a donor of such a gift to charity can enhance his annual after-tax income. An informed donor with a well-planned deferred gift in the form of a charitable remainder trust or life insurance policy, for example, can also provide more for his loved ones through estate tax savings.

It is hoped that potential donors, after learning how a large portion of their estate can be conserved through sound charitable financial planning, may consider sharing a portion of that savings with the Foundation.

The Hospital of St. Raphael expresses its gratitude to its thousands of benefactors over the years and to those who supported and continue to support the building fund. The Foundation has been created to meet the challenges of the future and we appeal to you, once again, to provide for us as we continue to strive for excellence in health care.

The Hospital of St. Raphael Foundation, Inc.

Clip and return to: Chairman of the Board - Hospital of St. Raphael Foundation, Inc. - 1450 Chapel St. - New Haven, Ct. 06511

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I wish to join with others to assist St. Raphael's Foundation, Inc., with the major building program. Please apply my gift as a:

- Builder $1500
- Benefactor $1200
- Donor $1000
- Other $____

Please make checks payable to Hospital of St. Raphael Foundation, Inc.

NAME
ADDRESS
CITY STATE ZIP

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I wish to receive free of charge the Hospital of St. Raphael Foundation quarterly magazine.

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I would like to learn more about deferred giving opportunities (Bequests, Trusts, Annuities, Life Insurance).

Please send me one or more of the following booklets:

- Four reasons why you need a valid will.
- Tax Savings for You...through outright gifts to us.
- Duties of an executor.
- Financial gain now for your family and charity—through a charitable gift in trust.
- Thirteen Ways to Plan Your Charitable Gift.
- I would like to learn more about memorial opportunities in the new building.
- I would like to become a Hospital Auxiliary member.
- I would like to become a Hospital volunteer.